

# Sales Associate Monthly Goals & Performance

Date	Weekly Goals		Activities			Actual Performance	
	Total Units	Total Gross	How Many?		Ratio	Total Units	Total Gross
By	#	\$	#	Ups	%	#	\$
The 7th			#	Demos	%		
			#	W/Ups	%		
			#	Comm	%		
			#	Close	%		
			#	N/T	%		
By	#	\$	#	Ups	%	#	\$
The 14th			#	Demos	%		
			#	W/Ups	%		
			#	Comm	%		
			#	Close	%		
			#	N/T	%		
By	#	\$	#	Ups	%	#	\$
The 21st			#	Demos	%		
			#	W/Ups	%		
			#	Comm	%		
			#	Close	%		
			#	N/T	%		
By	#	\$	#	Ups	%	#	\$
The 28th			#	Demos	%		
			#	W/Ups	%		
			#	Comm	%		
			#	Close	%		
			#	N/T	%		
By	#	\$	#	Ups	%	#	\$
The End Of The Month			#	Demos	%		
			#	W/Ups	%		
			#	Comm	%		
			#	Close	%		
			#	N/T	%		