

Sales Associate Monthly Goals & Performance

Date	Weekly Goals		Activities			Actual Performance	
	Total Units	Total Gross	How Many?		Ratio	Total Units	Total Gross
By The 7th	#	\$	#	Ups	%	#	\$
			#	Demos	%		
			#	W/Ups	%		
			#	Comm	%		
			#	Close	%		
			#	N/T	%		
By The 14th	#	\$	#	Ups	%	#	\$
			#	Demos	%		
			#	W/Ups	%		
			#	Comm	%		
			#	Close	%		
			#	N/T	%		
By The 21st	#	\$	#	Ups	%	#	\$
			#	Demos	%		
			#	W/Ups	%		
			#	Comm	%		
			#	Close	%		
			#	N/T	%		
By The 28th	#	\$	#	Ups	%	#	\$
			#	Demos	%		
			#	W/Ups	%		
			#	Comm	%		
			#	Close	%		
			#	N/T	%		
By The End Of The Month	#	\$	#	Ups	%	#	\$
			#	Demos	%		
			#	W/Ups	%		
			#	Comm	%		
			#	Close	%		
			#	N/T	%		